



SEABLAST on behalf of Evergreen Shipping:

Customer Advisory

U.S. Trucker Shortage Update

March 02, 2018

Dear Valued Evergreen Customer:

As you are no doubt aware, the trucking industry is facing a substantial and growing shortage of qualified drivers. The result has been a critical shortfall in the availability of trucks to haul shipments to and from their inland places of pickup or delivery. Moreover, where trucks are available, they come at greatly inflated prices.

The driver shortage and inflated trucking rates are a result of the new "Electronic Log Device" (ELDs), fewer available drivers in the market, increasing operating & fuel costs, limited free time at US rail ramps, and winter weather in the Pacific North West, Midwest, Ohio Valley, Southeast, and Gulf.

With the driver shortage and new ELD requirements, there is an increased risk of demurrage, detention, storage and dry run charges. Evergreen will diligently continue to deliver door move service, but escalating costs will need to be covered.

Although to minimize any delays and or additional cost associated with door moves, we ask our customers to consider clearing cargo at the Port of Discharge or inland Ramp destination. Under the circumstances, Evergreen will not assess the Change of Destination and/or Diversion fees when customers request in writing to change door moves to port moves, and make their own truck arrangements.

We hereby suggest the following to help Evergreen process your intermodal truck service:

- Offer flexible receiving times at loading/destination facility
- Minimize waiting times at final loading/destination facility
- Clear cargo with CBP on time, in advance
- Submit freight payment and Original Bill of Lading on time

This trucking crisis is a challenge for us all. Evergreen appreciates your patience and understanding. By working together during this challenging period, we can limit the effects of this industry wide problem and keep service levels as close to normal as possible.

For further information, please contact your local Evergreen office or representative.
Thank you for your continued support.

Sincerely,
Evergreen Shipping Agency (America) Corporation As Agent for Evergreen Line

As Agent For
EVERGREEN LINE

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